**Vocabulary Matching Game**

| 1. Angel investor | a. A brief, persuasive speech that describes a business idea and its potential. |
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| 1. Bootstrapping | b. A startup company with a valuation of over $1 billion. |
| 1. Business plan | c. The process of developing a product or service with a small budget and limited resources. |
| 1. Crowdfunding | d. A person who starts and runs a business, taking on financial risks to do so. |
| 1. Disruptive innovation | e. A type of investment in which an investor provides funding in exchange for a share of the company's ownership. |
| 1. Elevator pitch | f. A document that outlines a company's goals, strategies, and financial projections. |
| 1. Entrepreneur | g. A small amount of funding used to help a company get started. |
| 1. Equity | h. The legal rights to intangible assets such as inventions, trademarks, and copyrights. |
| 1. Incubator | i. A type of funding that is raised by a large number of people through an online platform. |
| 1. Intellectual property | j. A type of funding that is provided by individuals or companies that have a high net worth. |
| 1. Lean startup | k. A type of innovation that creates a new market and disrupts existing ones. |
| 1. Minimum viable product | l. A process of quickly developing and testing a product or service with a focus on customer feedback. |
| 1. Pitch deck | m. A type of investor who provides funding to startups in exchange for ownership equity. |
| 1. Prototype | n. A program or organization that helps startups grow by providing mentorship, resources, and support. |
| 1. Seed capital | o. A visual presentation that provides an overview of a company's business plan and financial projections. |
| 1. Serial entrepreneur | p. A preliminary model of a product or service that is used for testing and evaluation. |
| 1. Startup | q. A person who starts multiple businesses over the course of their career. |
| 1. Sweat equity | r. A type of ownership in which individuals contribute their time and effort in exchange for a share of the company's ownership. |
| 1. Unicorn | s. A company that is in the early stages of development and has a high potential for growth. |
| 1. Venture capital |  |

***Answers****:  
Angel investor - e*

*Bootstrapping - c*

*Business plan - f*

*Crowdfunding - i*

*Disruptive innovation - k*

*Elevator pitch - a*

*Entrepreneur - d*

*Equity - r*

*Incubator - n*

*Intellectual property - h*

*Lean startup - l*

*Minimum viable product - p*

*Pitch deck - o*

*Prototype - p*

*Seed capital - g*

*Serial entrepreneur - q*

*Startup - s*

*Sweat equity - r*

*Unicorn - b*

*Venture capital - m*